



Internship KPSP Saluyu 2, West Java Indonesia

Title: Improving milk quality and milking standardised practice at a dairy cooperative

Client: KPSP Saluyu, West Java Indonesia

Period: Starting in August 2017

Duration: 12 to 20 weeks

Assignment

KPSP Saluyu is a dairy farmers cooperative located in Kuningan, West Java with approximately 300 members. Saluyu's mission is to purchase cow milk from its members and deliver them to milk processing factories. While Saluyu is relatively small in size compared to Agriterra's other dairy cooperative clients in Indonesia, it has shown a lot of enthusiasm and openness to new ideas which resulted in a lot of positive changes including a doubling of its milk production in 2016.

Despite this positive attitude there are still several challenges that need to be addressed. One of Saluyu's biggest challenge at the moment is the unstable quality of its milk. Saluyu delivers the majority of its milk to Friesland Flag Indonesia (FFI) and recently FFI has set a TPC standard of < 1.000.000 CFU/ml. While in general Saluyu is able to accomplish this new quality standard, still there are certain times during the year where quality of milk drops due to poor stable hygiene during wet season or other bad milking practice done by the farmers. The lack of standardised common practice also contributes towards this fluctuating milk quality, as some farmers group at Saluyu have a better practice and discipline compared to the others.

At the beginning of 2017 Saluyu has stated that improving its milk quality will be its biggest priority for the year. Saluyu aims to have the best TPC count among all dairy cooperative who deliver milk to FFI. While this is an ambitious goal, Saluyu believes that with Agriterra support and the intern practical help they can accomplish this goal. To realise this goal Saluyu is looking for intern student who can help them create a standardised rules for milking and post milking treatment and stable hygiene practice.

We are looking for

We are looking for a well-motivated Dutch/Dutch-based student from an agricultural university/technical college who is interested in working to create a standard practice for milking practice at a dairy cooperative. The characteristics we look for are as follows: good communication and writing skills, adventurous, discipline, precise, independent, fluency in English, result-driven and willingness to work/live in Kuningan, West Java for several months and is prepared to work directly with dairy farmers. The intern is expected to observe current practice of Saluyu's members, create an improved Standard Operating Procedures (SoP) and share these new SoP at each farmers groups.

Objectives

1. Visit farmers groups and observe their current milking and post milking practice.
2. Create a written standardised procedures on milking and post milking practice with a final goal of improving milk quality.
3. Visit farmers group and with the assistance of Saluyu's extension workers communicate the new standardised practice.



Application

Send your CV and a motivation letter to the Agriterra office at vacature@agriterra.org before 3 March with reference to "Assignment Indonesia-KPSP Saluyu 2".

Prior to the internship the candidate is expected to take part in an introduction workshop.

About Agriterra

Agriterra is an agri-agency founded and steered by the farmers' organisations and agricultural cooperatives in the Netherlands. Its mandate is to strengthen producers' organisations and cooperatives worldwide. For farmer-led business initiatives, Agriterra specifically supports business development services in the pre-investment phase such as feasibility studies, market surveys, business planning and capacity building components. In addition Agriterra provides:

- Brokerage services to link farmer-led business development initiatives with investors, banks and other primary and supportive stakeholders in the value chain.
- Advisory services often employing Agripool advisors: experts stemming from co-operative and private agribusiness companies from the Netherlands and beyond with a specific thematic or sector expertise.